



PARC Overview

Hardware & Cleantech Overview

Scott Elrod

Vice President

Palo Alto Research Center

elrod@parc.com

(650) 812-5060

About PARC



Founded in 1970 as Xerox PARC – Office of the Future

Recognized leader in research-based innovation

- Significant impact from the invention of distributed computing
- PARC is in nearly every Xerox product on the market today
- About 30 new businesses were created from PARC research

Incorporated in 2002 — a wholly owned subsidiary of Xerox

Developing an Open Innovation business model

- Convert advanced research to commercial opportunities
- Seed new business & growth platforms for our clients
- Commitment to strategically significant impact

Facts & Figures



170 researchers, ~ \$55 Million Annual Revenue

- Exceptionally broad spectrum of disciplines
- Across computational, physical, and social sciences

4 research organizations

- Computing Science, Electronic Materials and Devices, Hardware Systems, Intelligent Systems
- Cross-division projects are essential

1,800 patents and patents pending

- Average 100+ new patents per year 2000-2007



Interdisciplinary Breadth



Information and Communication Technologies

Human Information Interaction

Image Analysis

**Intelligent, Autonomous
Systems**

Modular Systems

Natural Language Processing

Networking

Security And Privacy

Sensor Networks

Ubiquitous Computing

Electronic Materials and Devices

Flexible electronics

Large-area Electronics

**Microelectromechanical
Systems (MEMS)**

Microfluidics

Optoelectronics

Organic Device Design

Particle Manipulation

Piezo Materials

Semiconductor Materials

Solid-state Electronics

Thin-film Technologies

Optical design

Social Sciences

Customer Need Discovery

User-centered Design

Workscapes and organizations

Biomedical Systems (Launched 2002)

Rare Cell Detection

**High-throughput Nanocalorimetry
de novo Peptide Sequencing**

Continuous Glucose Monitor

CleanTech (Launched 2005)

Adaptive Systems

Bioagent Detection

Clean Water

Demand Response

Solar Energy

Interdisciplinary Breadth



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Electronic Materials & Devices Lab: Innovation Areas



Large Area Systems & Printed Electronics

- Nanowire devices – TFTs, solar cells
- Printed TFTs and sensors

Microsystems Technology

- MEMS and printing systems

Optoelectronic Materials and Devices

- Green lasers, uv LEDs, detectors

Prototype Devices and circuits

- Poly-Si, new materials

Innovation Areas

Large Area Systems & Printed Electronics

- Nanowire devices – TFTs, solar cells
- Printed TFTs and sensors

Microsystems Technology

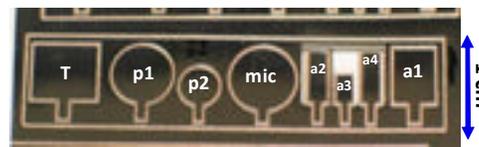
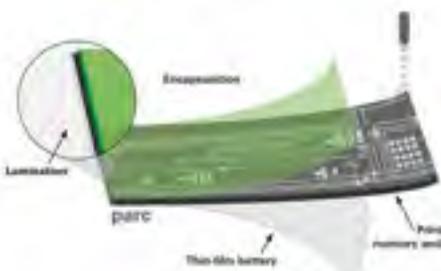
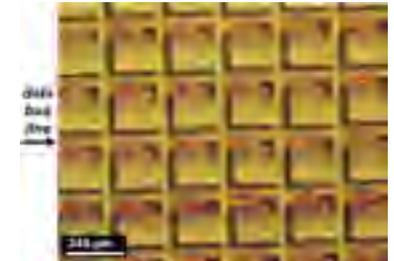
- MEMS and printing systems

Optoelectronic Materials and Devices

- Green lasers, uv LEDs, detectors

Prototype Devices and Circuits

- Poly Si, new materials



Patterned sensor areas



Nanowire TFT

Innovation Areas

Large Area Systems & Printed Electronics

- Microwave devices – filters, wave coils
- Printed TFTs and sensors

Microsystems Technology

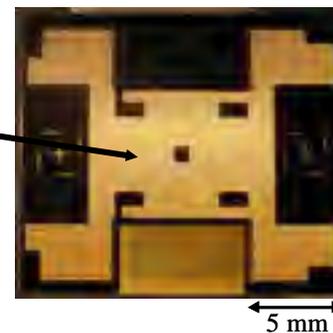
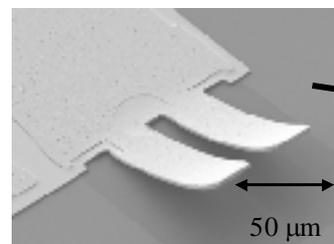
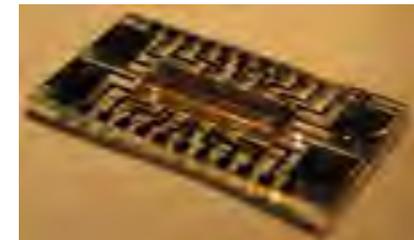
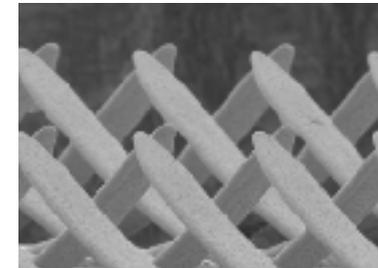
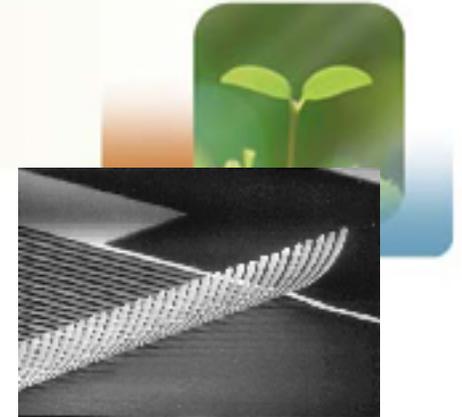
- MEMS and printing systems

Optoelectronic Materials and Devices

- Green lasers, VCSELs, diodes

Prototype Devices and Circuits

- Poly-Si new materials



Innovation Areas

Large Area Systems & Printed Electronics

- Nanoscale devices - thin film solar cells
- Printed TFTs and sensors

Microsystems Technology

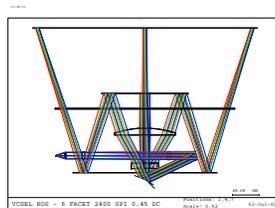
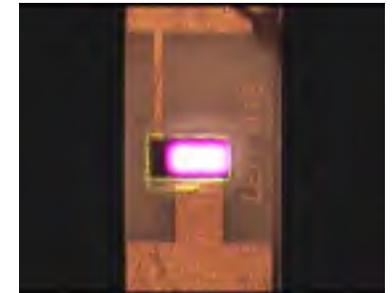
- MEMS and packaging systems

Optoelectronic Materials and Devices

- Green lasers, uv LEDs, detectors, opt. systems

Prototype Devices and Circuits

- Prototyping, new materials



Innovation Areas



Large Area Systems & Printed Electronics

- Polymer LEDs and displays
- Printed TFTs and sensors



Microsystems Technology

- Micro and packaging systems

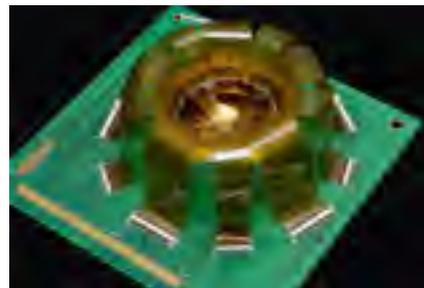


Cybernetic Materials and Devices

- Green lasers, UV LEDs, detectors

Prototype Devices and circuits

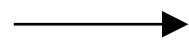
- Poly-Si, new materials



Entry into Cleantech



- Cleantech entry in 2005 was a “grassroots,” researcher-driven activity with management support
- Researchers organized a speaker series
- These events generated many new connections and insights



**Science and Technology
for a
Sustainable World**

Thursday, February 10, 4:00pm
Nathan S. Lewis
George L. Argyros Professor and Professor of Chemistry
California Institute of Technology

Wednesday, February 16, 1:00pm
Michael Braungart
Co-author of *Cradle to Cradle: Remaking the Way We Make Things*

Thursday, March 10, 4:00pm
David Gottfried
President, WorldBuild Technologies
Founder, Green Building Council and
Author of *Green to Green*

Thursday, March 24, 4:00pm
Barbara Waugh
HP, Co-founder World inclusion and
Author of *The Soul in the Computer*

Thursday, April 7, 4:00pm
Tim Woodward
Managing Director, Nth Power

All presentations will take place at
George E. Pake Auditorium
Palo Alto Research Center
3233 Coyote Hill Road
Palo Alto, CA 94304
www.parc.com/sustainability

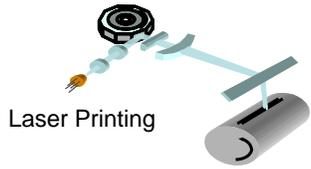
Agilent Technologies EPRi parC UC/MERCEDES XEROX.

Program Strategy



- **Leverage PARC competencies to develop manufacturable & cost-effective solutions to challenging Cleantech problems**
- **Engage the market early through strategic partnerships, visiting technologists & entrepreneurs-in-residence**
- **Maintain a portfolio balance between:**
 - **Short-term and long-term impacts**
 - **Commercialization channels**

Hardware Competencies Supporting Cleantech Agenda



Laser Printing

Optical Design



Solar concentrators



Laser processing of PV wafers

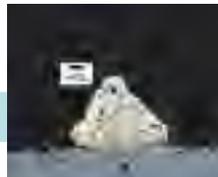


Reusable Paper

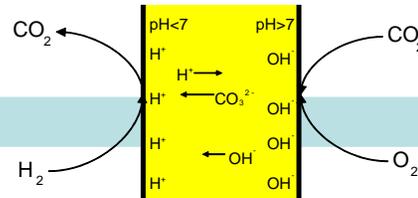


Inkjet

Direct Printing

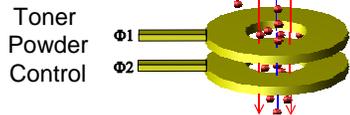


High Aspect Ratio PV Gridlines



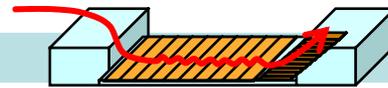
Low cost membranes for CO2 extraction

High Efficiency Thermoacoustic Cooling



Toner Powder Control

Particle Manipulation



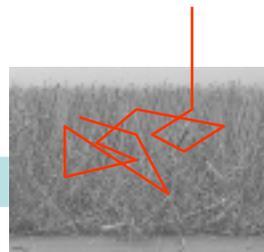
Bioagent concentrator



Membrane-less spiral flow filtration



Large Area Electronics



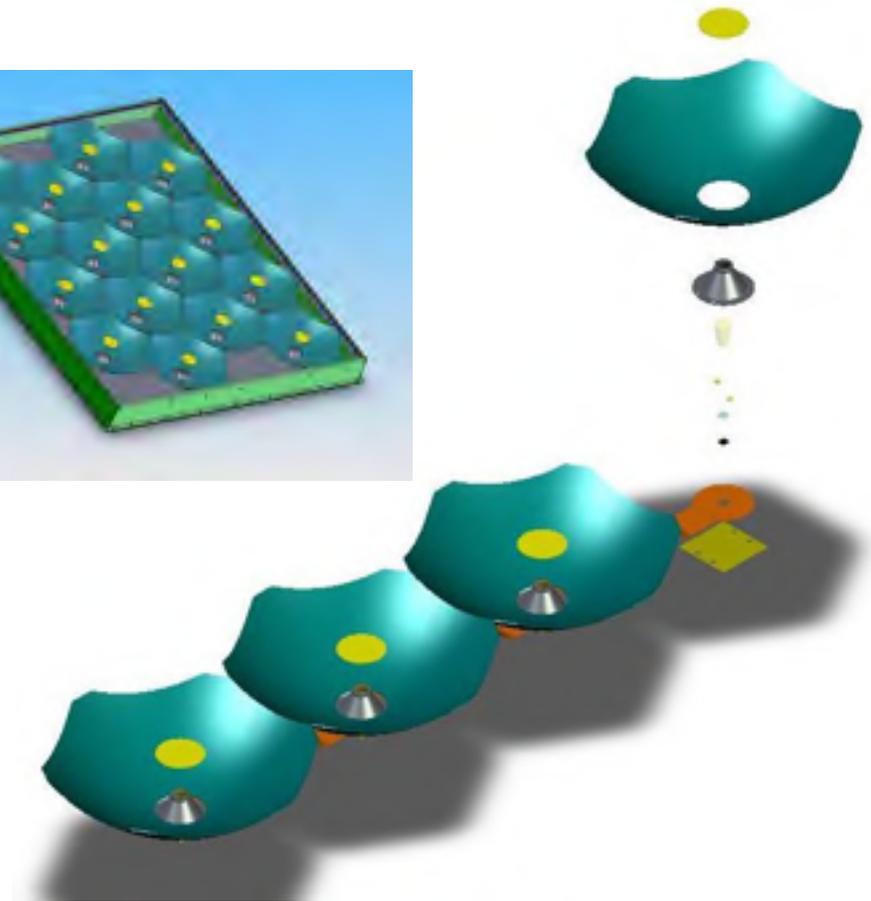
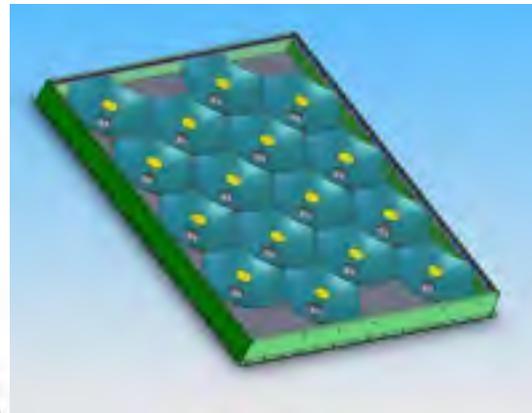
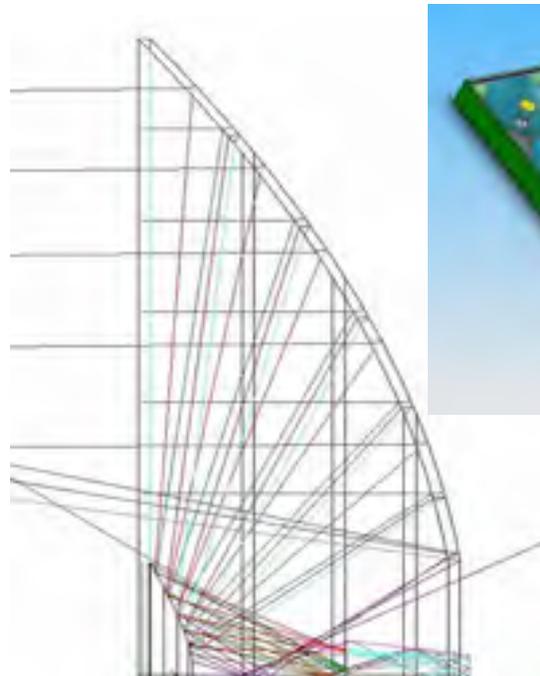
Nanowire solar cells

Solfocus Technology – 1st Generation



Tailored Imaging Concentrator

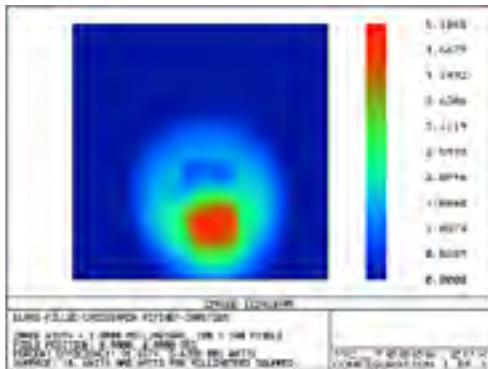
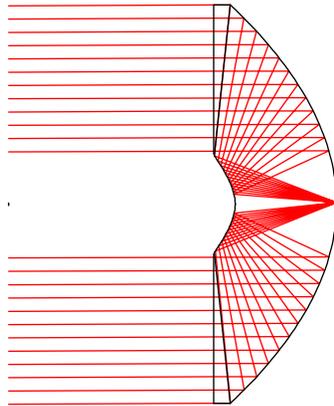
- 500 suns on 1cm² Spectrolab Cells
- Passive Cooling



500 kW Initial Deployment in Spain



PARC Competency in Optical Design Led To 2nd Generation, Lower Cost Concentrator



To Rapidly Increase Domain Knowledge, Bring in a Visiting Technologist



Visiting Solar Energy Technologist

*Steve Shea
Previously Director of R&D
at BP Solar*



+

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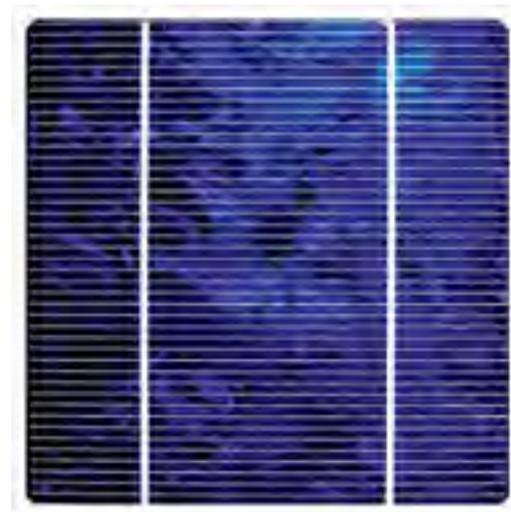
Learn about the Key Business Issues & Current Technical Approach



Efficiency of dominant multicrystalline silicon is low (15-16%)
relative to potential (> 20%)

Need lower cost (\$/Watt)

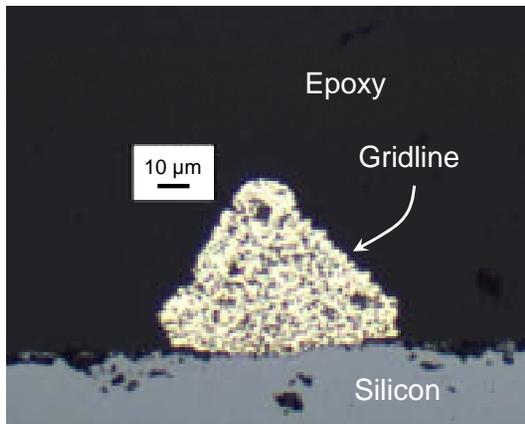
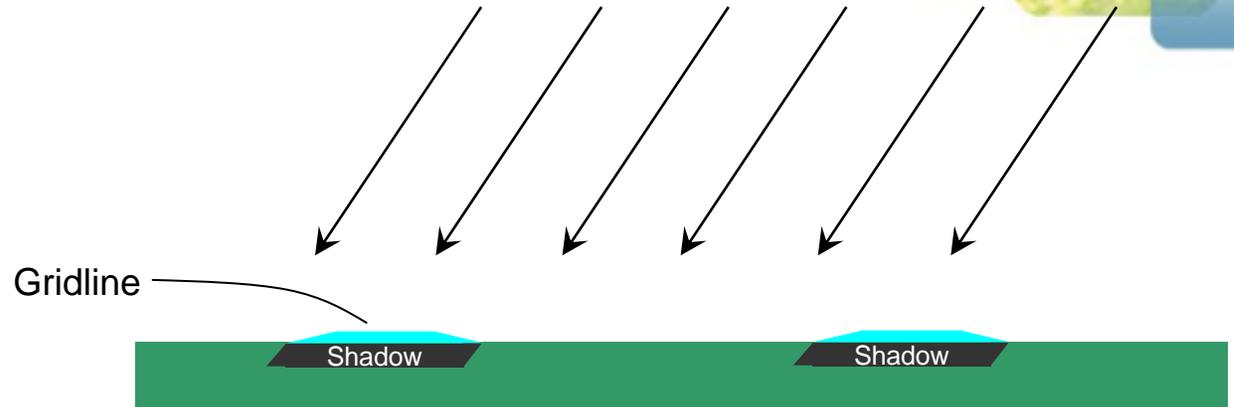
- Diffusion
- Edge Isolation Etch
- Antireflection Coating
- **Front Silver Gridline Print**
- Back Silver Print
- Back Aluminum Print
- Firing in Furnace



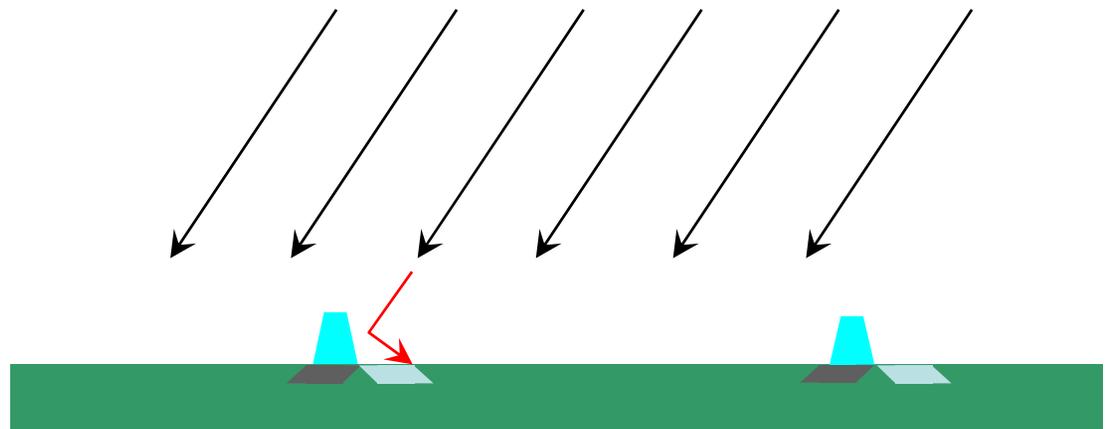
Novel Extrusion Method for Printing PV Gridlines



Screen-Printed Gridlines
Fired Aspect Ratio = 0.1



PARC Gridlines
Aspect Ratio = 0.8

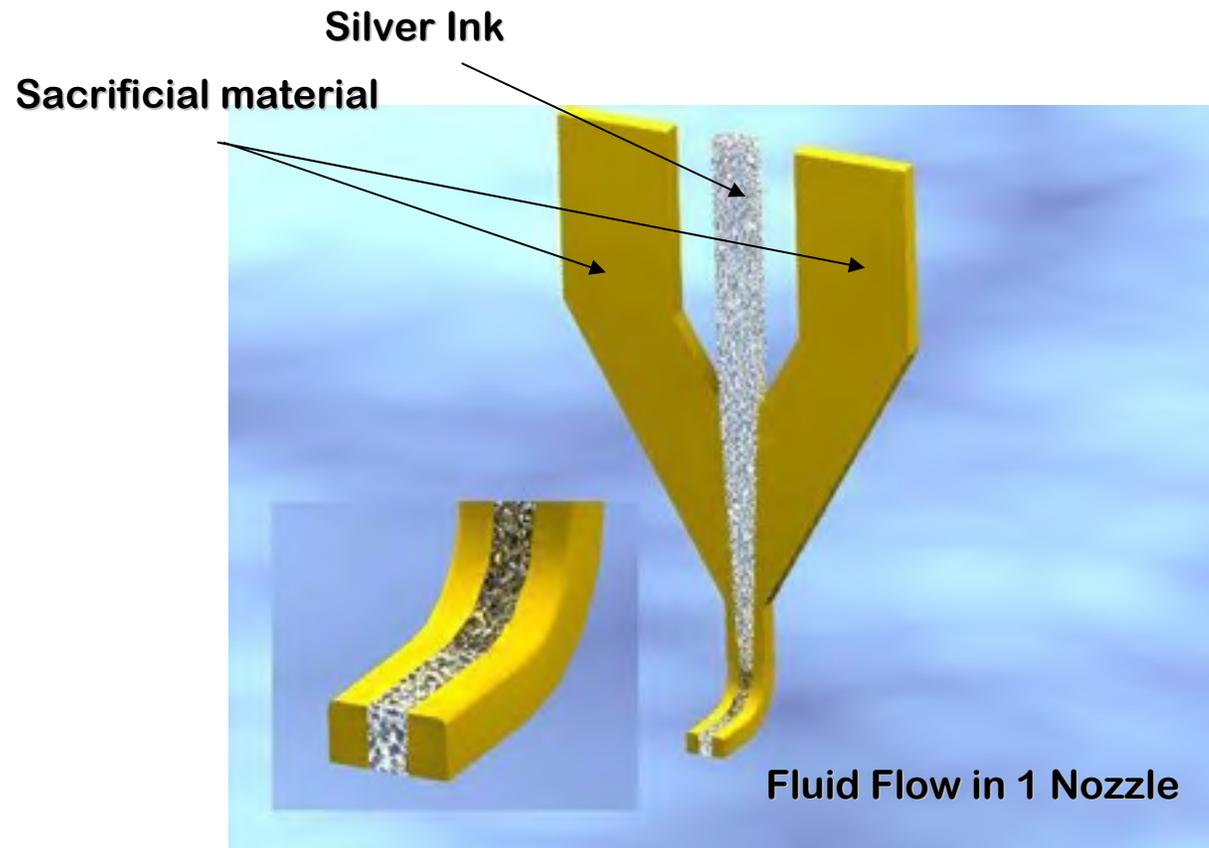


**Opportunity: Net Efficiency
Increase of 6% Relative**

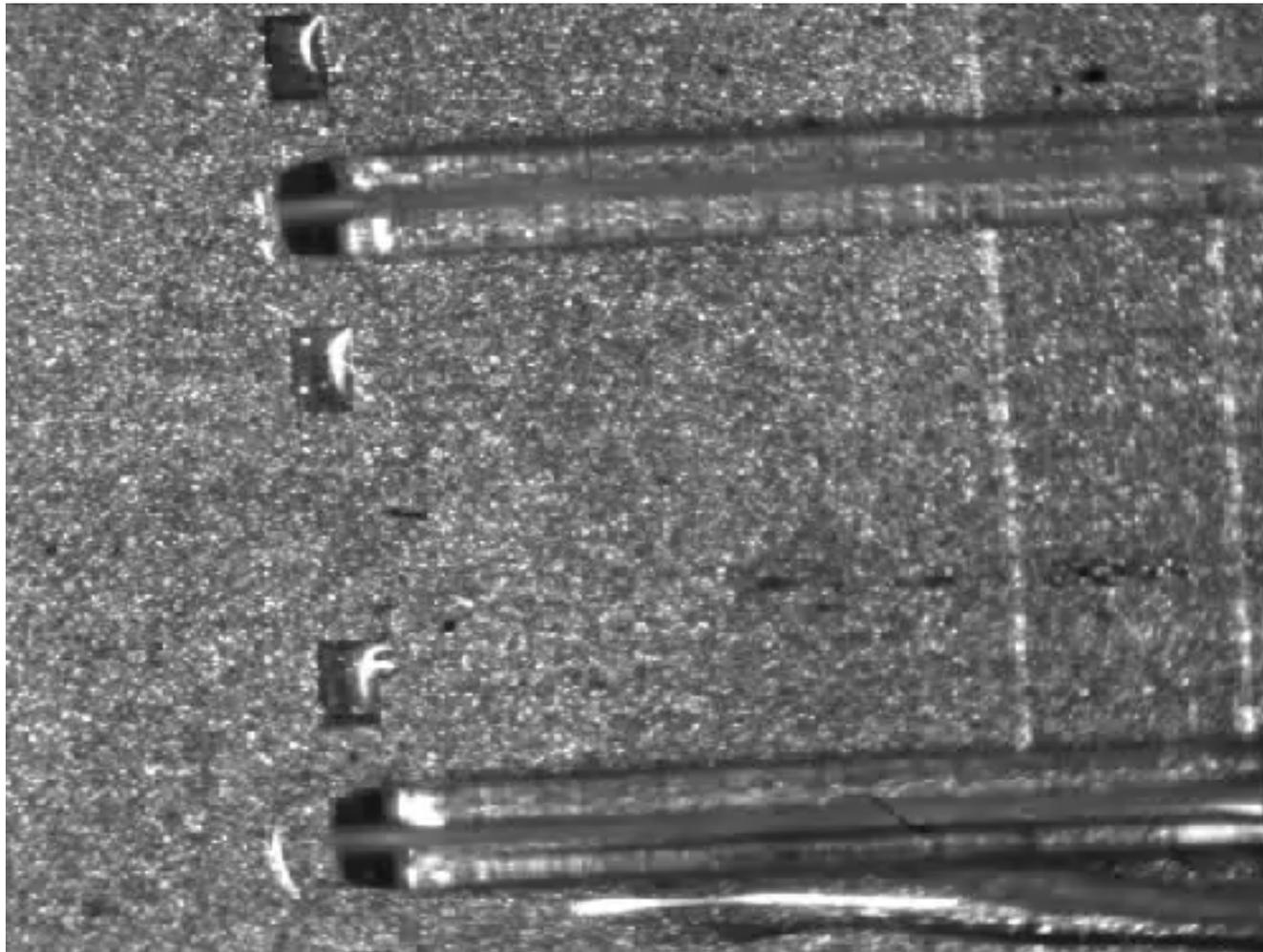
100MW -> 106MW

Co-Extrusion Printing

(DOE Solar America Funded)



Printhead in Operation



PARC Thermoacoustic Cooler

(ARPA-E Proposal)

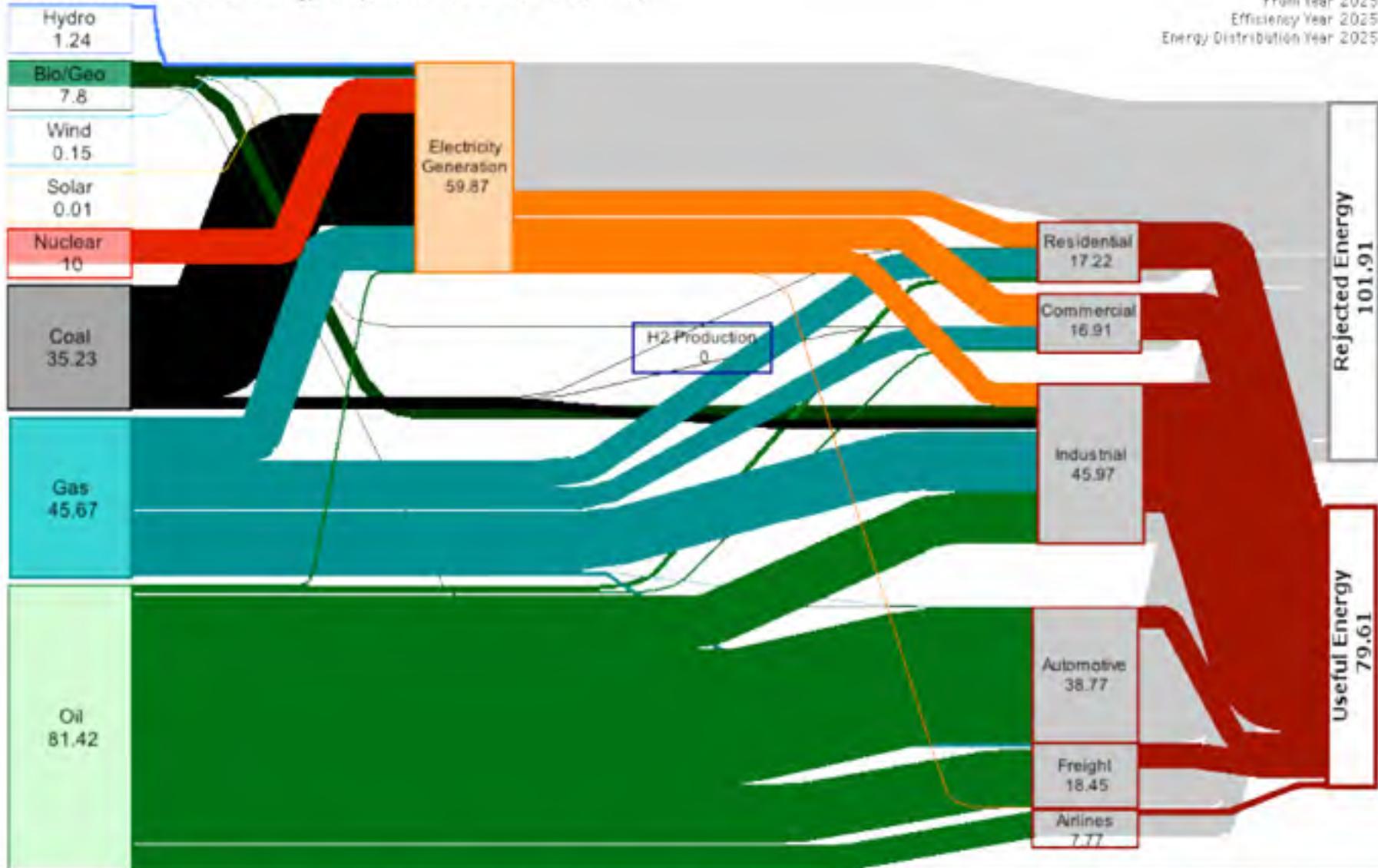


		COP	Efficiency	Power	Power density
Thermoacoustic Target	PARC	5	46% Carnot		64 W/kg
Stirling	Sunpower	2.5	30% Carnot	34 W	11.5 W/kg
	Twinbird	1.1	25% Carnot	40 W	13 W/kg
	Global Cooling	3	30% Carnot	120 W	53 W/kg
Compression	Maytag	1.1	17% Carnot		
	Kenmore		~8% Carnot	5274 W	103 W/kg

US Energy Flow 2050

Estimated Future U.S. Energy Requirements (≈ 181.5 Quads)

Projection Year 2050
From Year 2025
Efficiency Year 2025
Energy Distribution Year 2025



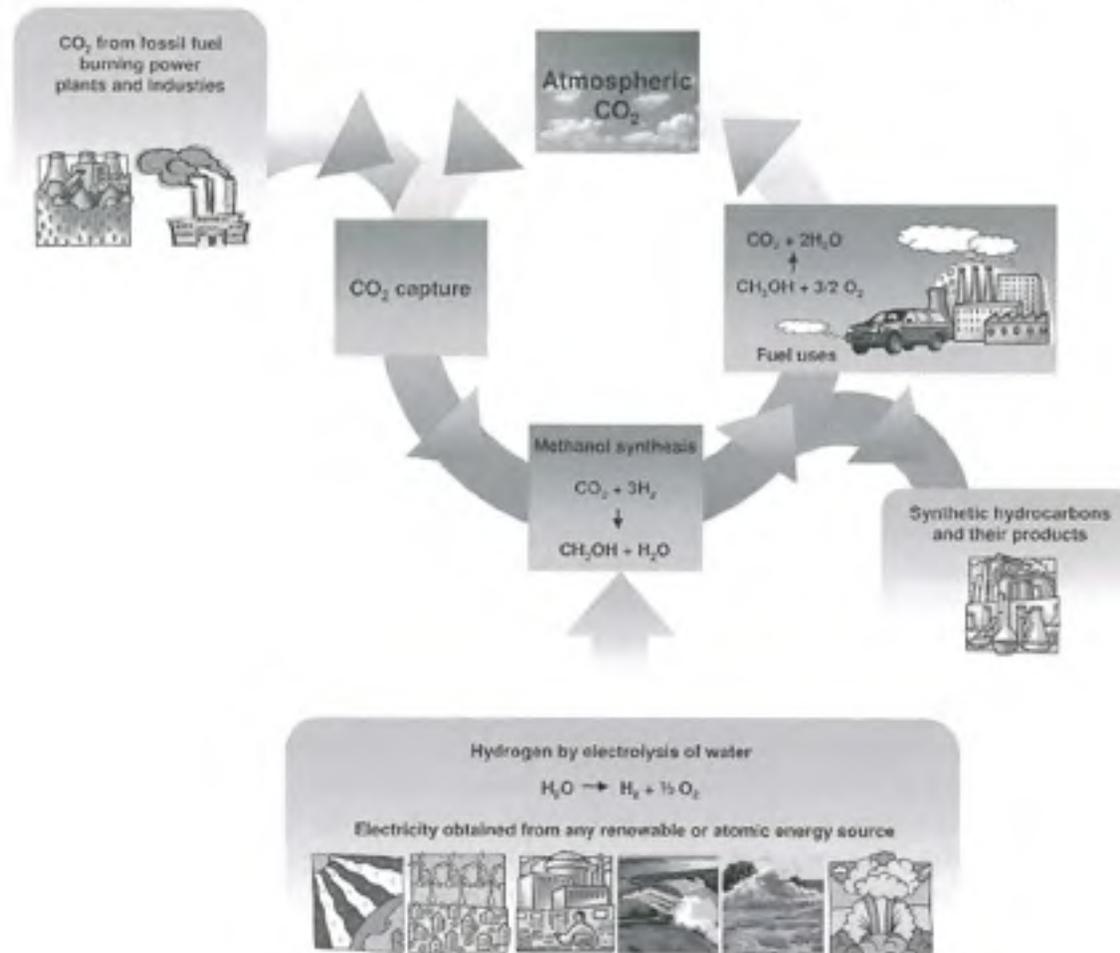
Scenario 3. Linear extrapolation of *Annual Energy Outlook* projections for 2020-2025 out to 2050. A driving age population of 318 million, averaging 19,500 miles driven per year in 20 mpg vehicles, requires 39 Quads of petroleum or 18 million bbl/day.

From Beyond Oil and Gas: The Methanol Economy

by Olah, Goepfert, and Prakash



Methanol from Carbon Dioxide | 245



**Ultimate Goal - Atmospheric CCS + Carbon Free Energy →
"Carbon Neutral" Transportation Fuel**

Renewable Liquid Fuels



Three steps from electricity to fuel

1. Electrolysis for H₂ generation
2. CO₂ capture
3. Reaction of CO₂ and H₂ to fuel

70% efficient

Our focus: Efficient, high-rate direct-air CO₂ capture has never been demonstrated

70% efficient

PARC Innovation for CO₂ capture

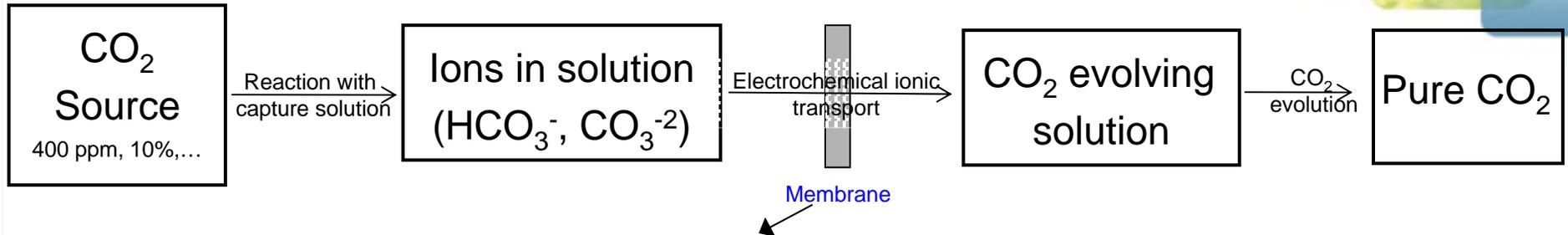
- Spray tower capture + electrochemical-based CO₂ recovery

Potentially very energy efficient

PARC invention: high-pressure electro dialysis

Renewable Liquid Fuels

Common mechanism to electrochemical methods



Bipolar Membrane Electrodialysis (BPMED)

Well-established commercial technology for separating a salt into acids and bases without the addition of other chemicals

All commercial examples deal with liquid phase solutions because gas bubbles in the membranes lead to localized high current density and membrane damage

PARC innovations

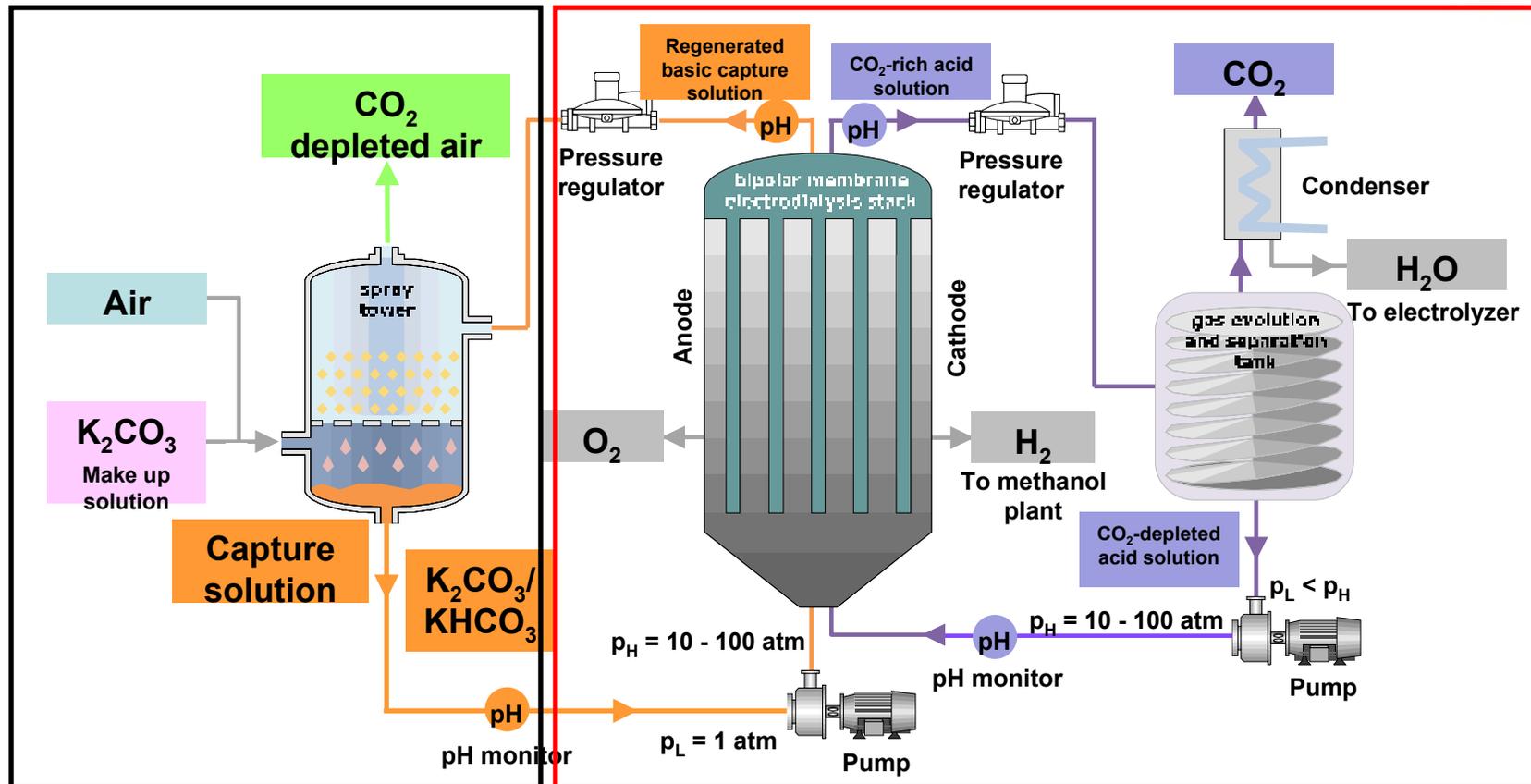
Metric	Relation to system parameters	PARC Innovation ¹	PARC proposal	Existing Technology
Energy consumed per CO ₂	$\propto \text{pH}_{\text{acid}} - \text{pH}_{\text{base}}$	pH control via flow rate	$\text{pH}_{\text{acid}} - \text{pH}_{\text{base}} \leq 7$	$\text{pH}_{\text{acid}} - \text{pH}_{\text{base}} = 14$
Membrane area, System size	\propto Current density	High pressure	100 mA/cm ²	≤ 10 mA/cm ²
Reliability	In-stack CO ₂ evolution decreases reliability	High pressure	10 – 100 atm	1 atm

- Energy efficiency improved by at least a **factor of two**
- Membrane area and size decreased by a **factor of ten**
- First **reliable** gas-evolving electro dialysis system

Renewable Liquid Fuels (DARPA Funded)

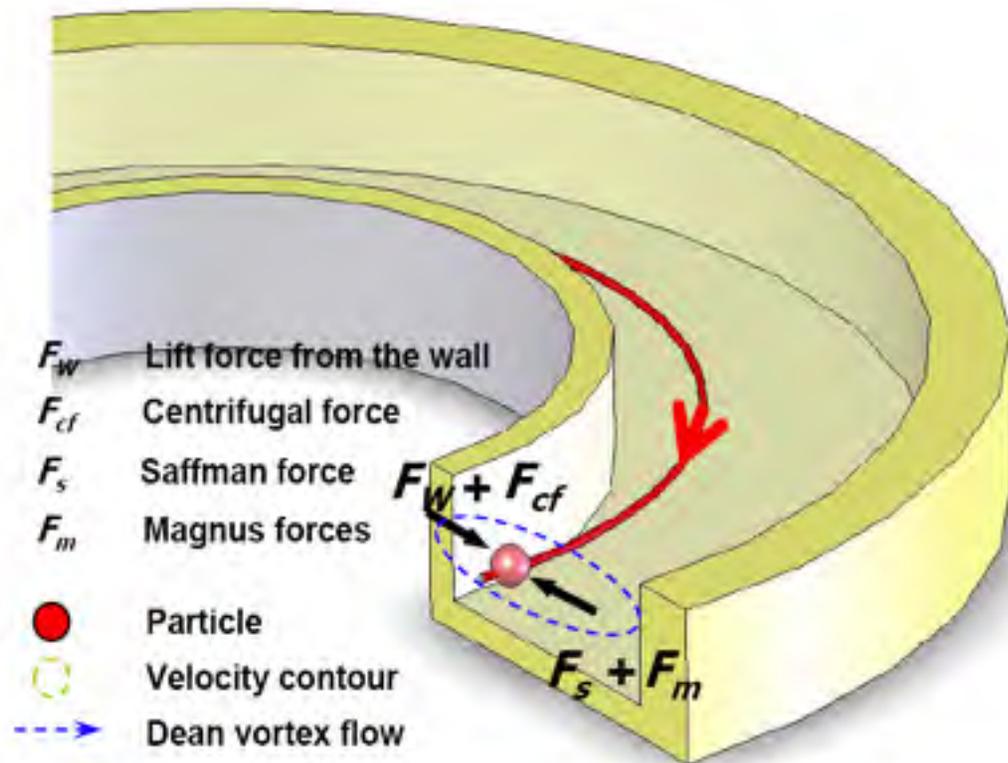


PARC



Karl Littau, "System and method for recovery of CO₂ by aqueous carbonate flue gas capture and high efficiency bipolar membrane electrodilysis," U.S. Patent Pending.

Water Filtration: Hydrodynamic force balance to separate neutrally buoyant particles



Note: control of 4 forces allows design for specific separations by mass or size

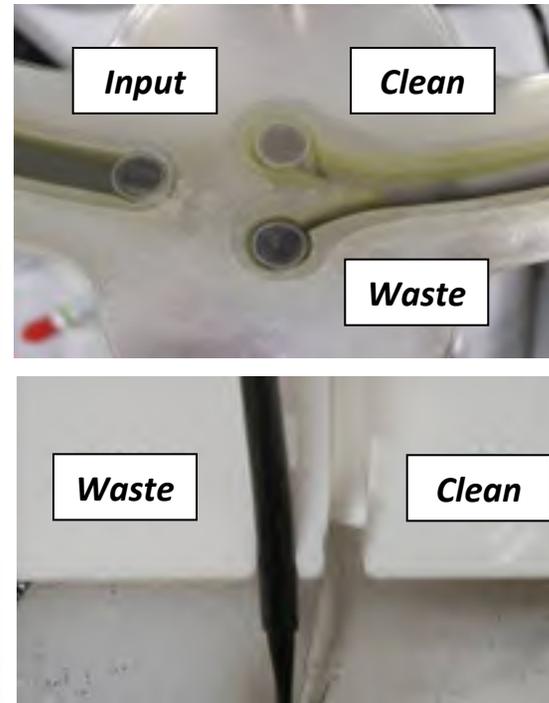
Hydrodynamic Separator

(ONR & DARPA Funded for Desalination)

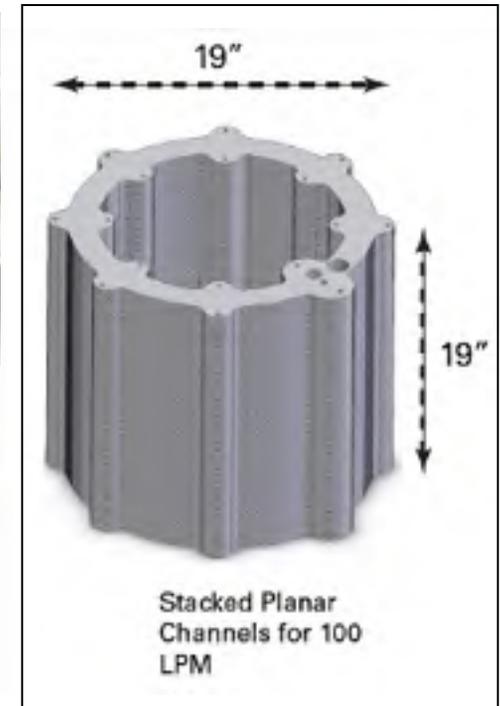


10 LPM hand-tooled demo
100 LPM demonstrated w/parallel units

Also demonstrated gravity fed separation, pressure of 2psi ~4 ft elevation



After one turn, particles move to one side and can be separated into two streams



Modular 100LPM design

Numerous samples tested in lab for different target applications



Water Applications

Pre-treatment for RO

- e.g. seawater from 3 distinctly different sites

Industrial water purification

- e.g. CMP slurry reclaim,

Waste water remediation

- Separation of sludge & precipitated divalent metal ions

Power plant cooling tower

- Separate precipitated scalants

Municipal Water treatment

- Efficient chemical usage and replacement of sedimentation

Petroleum refining

- Separation of immiscible fluids

Produced waters

- Separate oil and divalent metals to recycle water

Agricultural water

Generic capability: platform technology for separation of particles from a moving fluid

Other Application Areas

Bio medical

- Plasma separation and sample prep for lab-on-chip devices

Auto & jet fuel refinement

- Particle (grit) removal

Chemical (colloid) industry

- Particle screening and fractionation

Food & Beverage Industry

- Pathogen screening, water purification, recycling

Mineral processing

High Throughput Screening (HTS) for waterborne pathogens

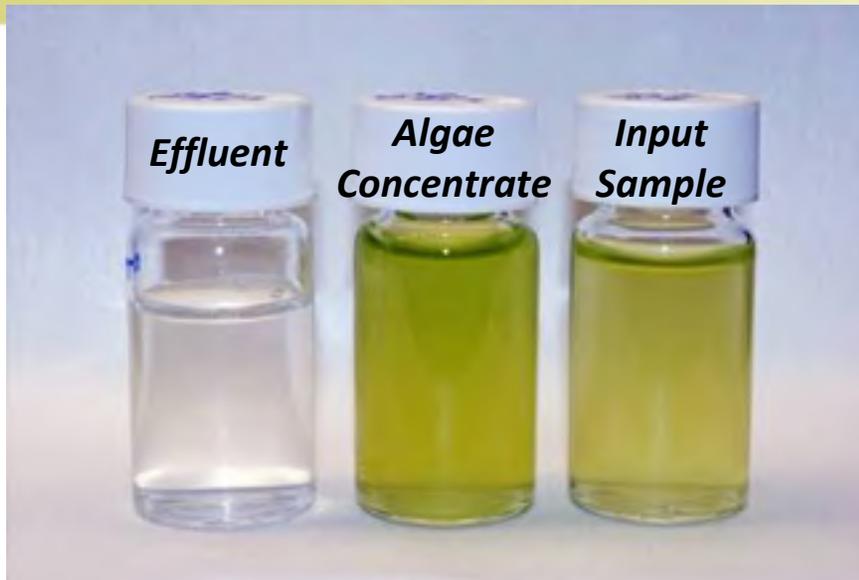
- Increase sensitivity and selectivity for downstream detectors

Algae Dewatering for bio fuels

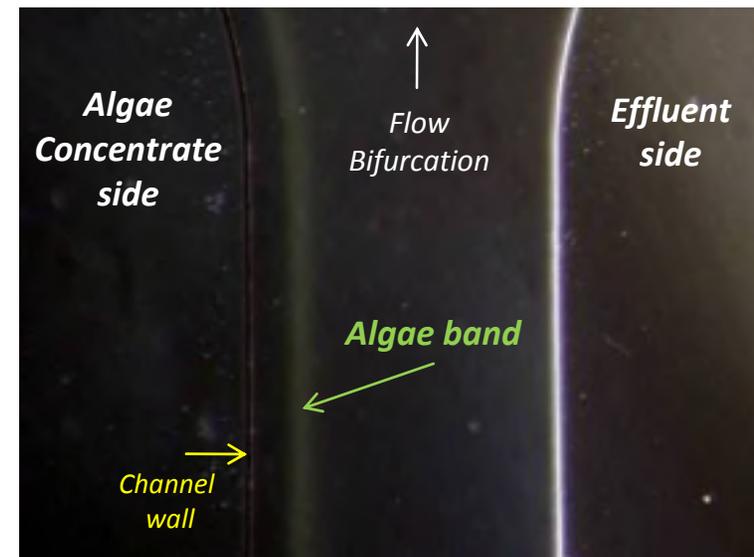
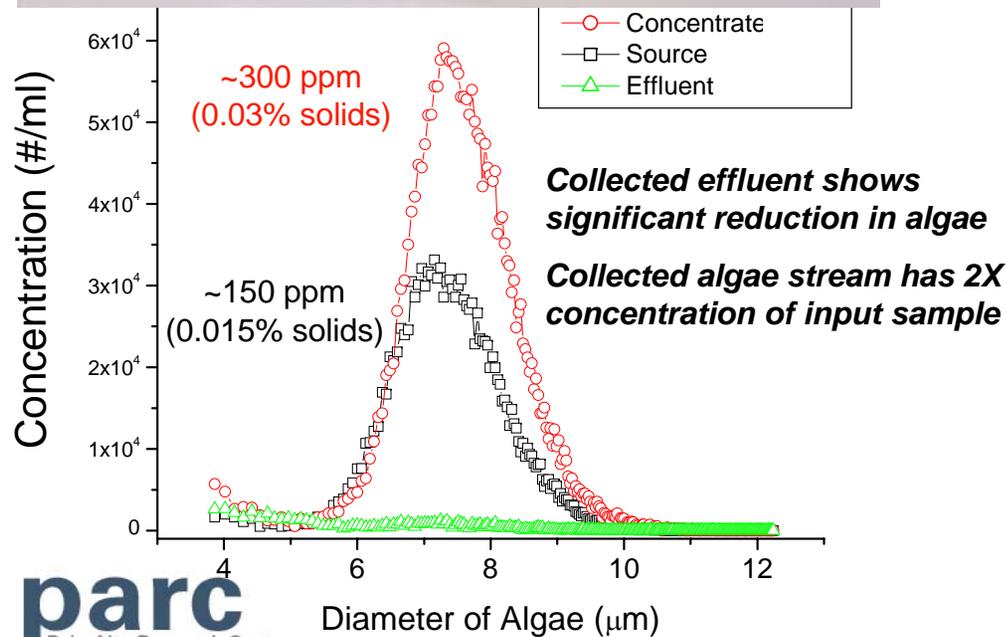
- Increase harvest

Separation of Algae

(Current DOE Proposal)



Observed size is in 5-10 μm range with some larger aggregates





SeedingInnovation

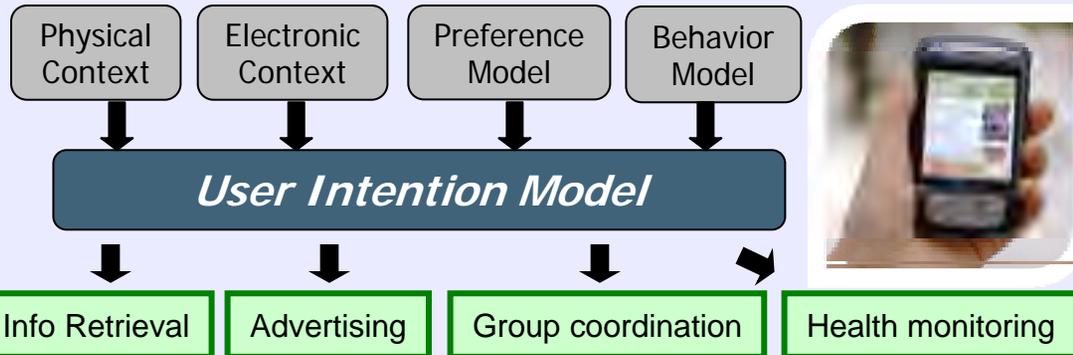
Software Projects and Concepts in Adaptive Energy

Markus Fromherz / Teresa Lunt
Directors,
Intelligent Systems Laboratory /
Computing Science Laboratory

July 2009

Computing Science Laboratory

Ubiquitous Computing: *Anticipate user needs*



Printing & Imaging

■ Xerox Modular Controller

- Architecture for printer system “core”
- High speed parallel imaging for full color variable data printing



Ethnography

- User-centered opportunity discovery
 - Product and service concept development
- In-depth in-situ interaction analysis:***
- Customer relationship, service, & sales
 - Knowledge sharing
 - Natural human-machine interaction

Ad Hoc Networking

■ Content-Centric Networking

- Seamless & efficient **internetworking** across user applications, information media, and resources in the environment

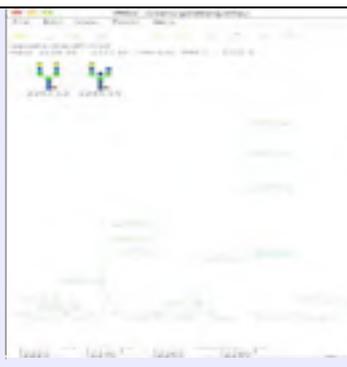
■ Context-Aware Protocol Engine

- High-throughput multihop **wireless** context-aware protocols deliver orders of magnitude performance improvement over WiFi



Bioinformatics software

- **ByOnic** deciphers mass spectrum of unknown peptides
- **ComByne** detects proteins by combining info from peptides
- **Cartoonist** identifies *glycans* (complex protein modifications)



Security & Privacy

*Robust, usable solutions for **Data Loss Prevention, Mobile Security and Cloud Computing***

Intelligent Systems Laboratory

Partners:
BAE Systems, Boeing, Lockheed
Martin, SAIC, SRI, universities, ...

Competencies

Interactive and Embedded Computing

Model-based reasoning
Natural language and image processing
Social and collaborative computing

Large-scale data mining, machine learning, cloud computing
Modeling: cognition, tasks, social, machines
User studies, human-centric automation, intelligent interfaces

People

Intelligent knowledge workspaces
Knowledge sharing, collective intelligence
Business process automation

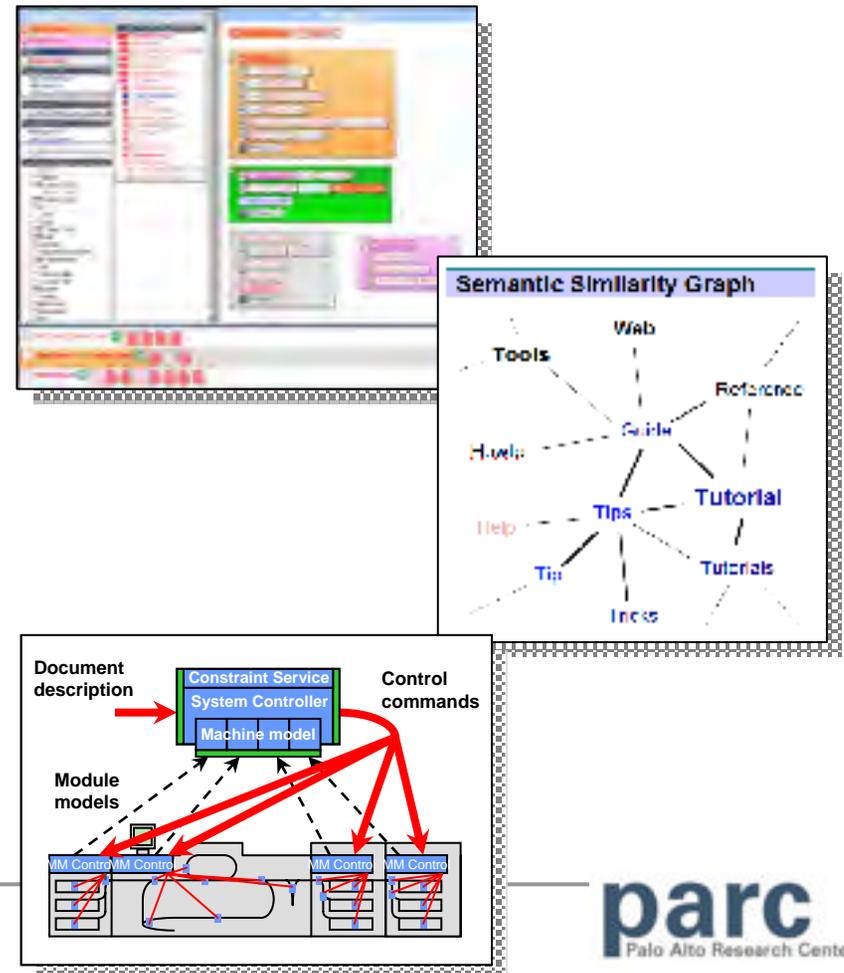
Information

Knowledge extraction, search, question answering
Image analysis, classification, search
Semantic content and context networks
Information visualization, dashboards, sensemaking

Machines

Intelligent planning and control
Modular industrial automation
Mobile robotics (aerial, fleets)
Adaptive energy optimization

Applications



Adaptive Energy Portfolio

Competencies

...applied to intelligent control & energy efficiency opportunities

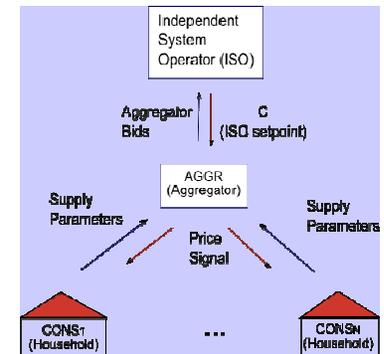
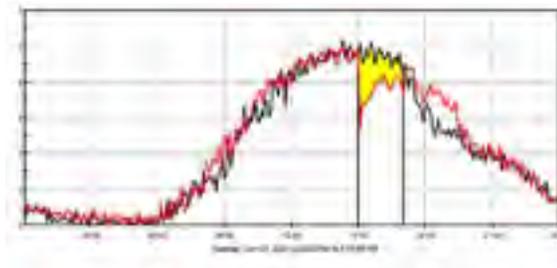
Planning/optimization/control
Data analysis/mining
Human-centric automation & intelligent interfaces

Hardware systems (sensing and actuation)
Communications, networking, and security
Machine learning

Applications

Intelligent Control

Fast Demand Response
Self-Healing Smart Grid
Dynamic Optimization of Energy Storage
Vehicle Power Management



Energy Efficiency

Data Center Optimization
Collaborative Homes
Adaptive Lighting

Fast Demand Response

Competencies

...applied to intelligent control & energy efficiency opportunities

Planning/optimization/control

Data analysis/mining

Human-centric automation & intelligent interfaces

Hardware systems (sensing and actuation)

Communications, networking, and security

Machine learning

Applications

Problem:

- Inefficient “peaker plants” currently provide expensive ancillary services
- Power generation is less predictable with renewables, exacerbating the problem of balancing generation vs. demand

Solution:

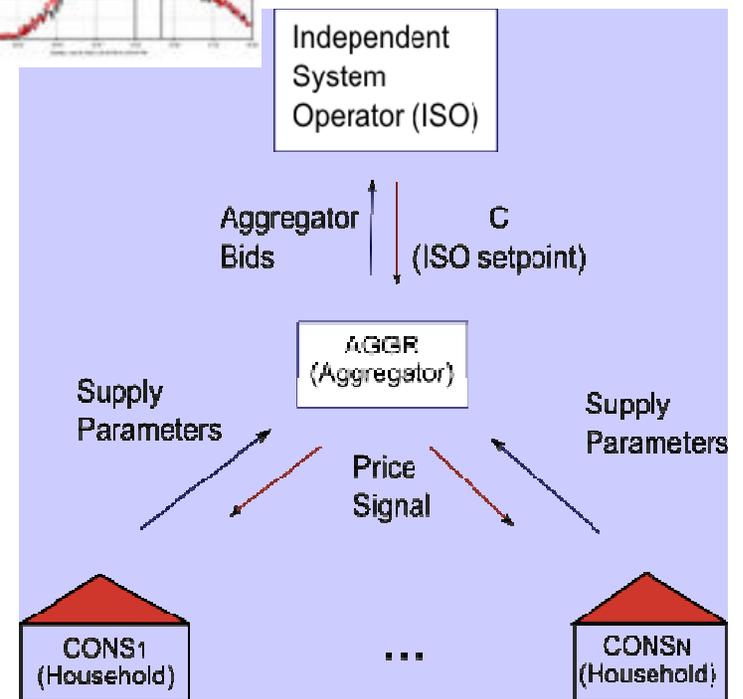
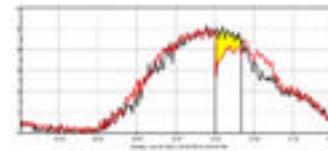
- Aggregate and shed/shift large numbers of smaller demand-side loads to replace highest value ancillary services (e.g., regulation, spinning reserves)

Differentiation:

- Rapid ramp up of demand reduction (seconds vs. minutes)
- Optimization of consumer & load “utility” with economic incentives
- Automation of consumer/load participation

Applications:

- Aggregator (or utility) DR services
- Consumer, micro-grid energy management



Collaborative Homes – Modeling “Utility”

...applied to intelligent control & energy efficiency opportunities

Competencies

Planning/optimization/control

Data analysis/mining

Human-centric automation & intelligent interfaces

Hardware systems (sensing and actuation)

Communications, networking, and security

Machine learning

Applications

■ Problem:

- Consumer energy management systems can respond to price signal or programming, but have yet to act as proxies for people relative to their value of energy services

■ Solution:

- Utility model for residential consumers that automates preference elicitation based on ethnographic studies of user environments

■ Differentiation:

- Preference elicitation model based on observed behavior, that learns from historical user actions

■ Applications:

- Consumer energy management solutions
- Intelligent energy services



Self-Healing Smart Grid

Competencies

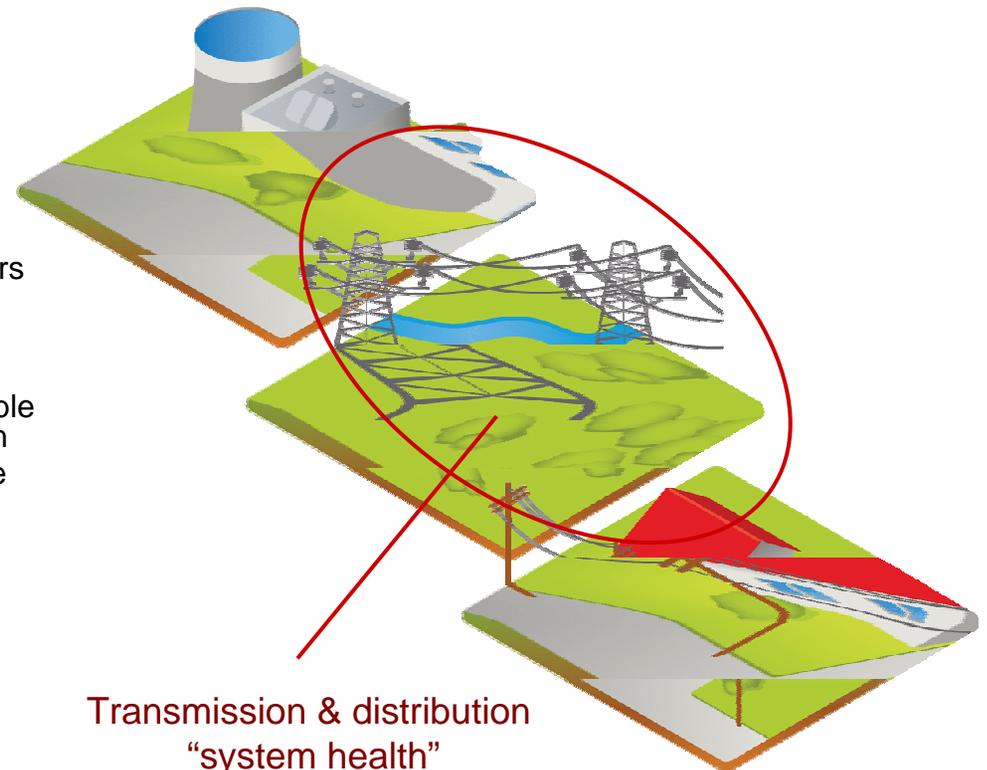
...applied to intelligent control & energy efficiency opportunities

Planning/optimization/control
Data analysis/mining
Human-centric automation & intelligent interfaces

Hardware systems (sensing and actuation)
Communications, networking, and security
Machine learning

Applications

- **Problem:**
 - Interconnection and decentralization of energy resources will make it more difficult to detect, isolate, and repair failures to ensure reliability & security
 - Data generated from Phase Measurement Units and other sensors will overwhelm system operators
- **Solution:**
 - Real-time data & pattern analysis algorithms for fault detection; based on detailed models of credible failures from physics-based modeling & simulation
 - Distributed architecture for self-healing in the wide area management system
- **Differentiation:**
 - Prognostics for impending failures
- **Applications:**
 - Transmission
 - Distribution



Dynamic Optimization of Energy Storage

...applied to intelligent control & energy efficiency opportunities

Competencies

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Applications

Problem:

- Emerging energy storage from electric vehicles will provide multiple, sometimes competing uses for the same batteries
- Battery control systems don't consider the "health" of batteries relative to use

Solution:

- Develop a parametric model of Li-ion cell aging based on operational stressors & environmental conditions
- Develop a battery management control architecture to optimize health relative to economic parameters

Differentiation:

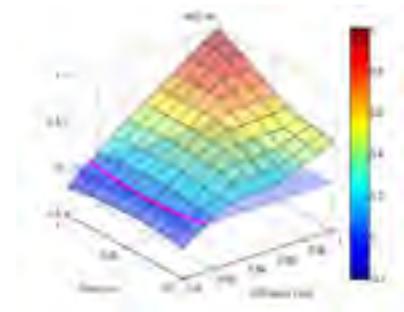
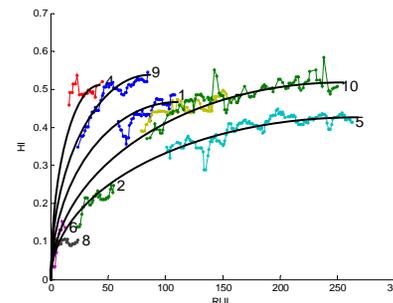
- Prognostics for batteries used in both automotive and grid modes

Applications:

- Automotive battery control systems
- Grid-attached storage systems



VS.



Vehicle Power Management

...applied to intelligent control & energy efficiency opportunities

Competencies

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Applications

■ Problem:

- Vehicles have real constraints (weight, range, etc.) in optimizing energy use

■ Solution:

- Power systems design optimization based on stochastic information on future costs, mission profiles, and operating environment

■ Differentiation:

- Power generation and consumption information for relevant power sources and loads
- Mission (usage) profiles and other relevant constraints

■ Applications:

- Vehicle power systems design
- Storage provisioning for the grid



Data Center Optimization

Competencies

...applied to intelligent control & energy efficiency opportunities

Planning/optimization/control

Data analysis/mining

Human-centric automation & intelligent interfaces

Hardware systems (sensing and actuation)

Communications, networking, and security

Machine learning

Applications

■ Problem:

- Data Centers consume ~3% of U.S. energy supply; demand to quadruple by 2020; carbon emissions to surpass airlines within 5 years
- Overprovisioning is addressed by virtualization, but that doesn't consider service level requirements for heterogeneous jobs

■ Solution:

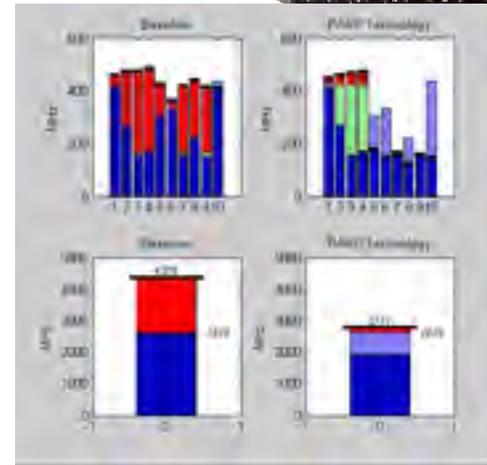
- Model-based optimization of resource allocation in virtualized environment to decrease powered servers ("always available" vs. "always on")

■ Differentiation:

- Power consumption information for relevant data center loads (virtual machines)
- Service Level Agreements and other relevant constraints

■ Applications:

- Data centers/server farms energy management



Adaptive Lighting

Competencies

...applied to intelligent control & energy efficiency opportunities

Planning/optimization/control

Data analysis/mining

Human-centric automation & intelligent interfaces

Hardware systems (sensing and actuation)

Communications, networking, and security

Machine learning

Applications

Problem:

- Outdoor lighting is always-on, using more than 15 TWh/yr. LED lighting promises energy efficiency, but lacks technology to enable applications for further energy savings

Solution:

- Utilize a combination of powerline, wireless, local sensing, and light modulation networking protocols to convert lighting into an active network

Differentiation:

- Enables energy-saving applications without an external network topology: commissioning, dimming, monitoring, etc.

Applications:

- Outdoor street lights
- Building energy management, security



Adaptive Energy Portfolio

Competencies

...applied to intelligent control & energy efficiency opportunities

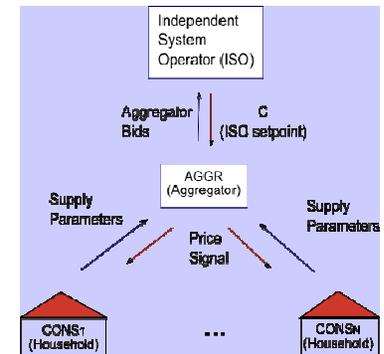
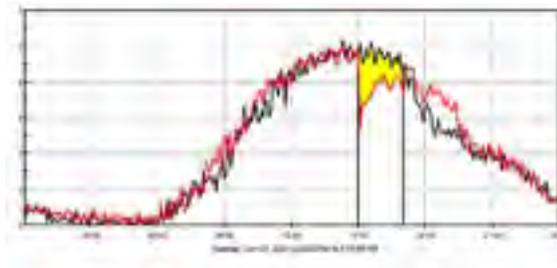
Planning/optimization/control
Data analysis/mining
Human-centric automation & intelligent interfaces

Hardware systems (sensing and actuation)
Communications, networking, and security
Machine learning

Applications

Intelligent Control

Fast Demand Response
Self-Healing Smart Grid
Dynamic Optimization of Energy Storage
Vehicle Power Management



Energy Efficiency

Data Center Optimization
Collaborative Homes
Adaptive Lighting